LEADERSHIP Module 531 Marketing: Knowing Your Fits

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6 0 PRESENTER: **Jack Randall** FORMATS: Presentation / Seminar / Workshop TITLE: Is Your Marketing Giving You Fits ?

SYNOPSIS:

Putting together or updating your Company Marketing Strategy? Many look at such a task as quite intimidating, but it need not be that way if you understand the concepts and know where to begin.

In this eye-opening session, attendees will:

- 1. Explode common myths related to Marketing.
- 2. Explore why knowing the "Five P's" is critical before you can effectively Market.
- 3. Examine why not knowing your "Fits" can truly give you fits.
- 4. Exchange ideas on how developing an "Attitude" can be a good thing.

5. Expand their understanding of how Marketing and Planning can help to predict your future.

**This session is best utilized in combination with Customer Service Module 212: Understanding Generational and Cultural Influences

